



Next Generation
Business Intelligence

Information Extraction based Monitoring of Intangibles and Risk Measurement

*Marcus Spies, Chair of Knowledge Management,
LMU University of Munich*



SIXTH FRAMEWORK PROGRAMME



Information Society
Technologies





OUTLINE

- ❑ PART 1 – Monitoring Intangibles – Background and Approach
- ❑ PART 2 – A Pilot Application from the EU MUSING project
- ❑ PART 3 – A brief Look at appropriate Information Management Infrastructures – Conclusion



Problem Statement – Monitoring Intangibles

- ❑ goal – monitoring based assessment of intangibles
 - “tangibles-based managerial information systems are wholly inadequate for the management of knowledge-based enterprises” (Baruch Lev, Intangibles)
- ❑ extend the “real time enterprise” to management of intangibles
 - ✓ up-to-date actionable reporting and accounting
 - ✓ risk management for intangibles and their business impact
- ❑ analysis of weakly structured or unstructured data
 - ✓ footprints of intangibles in written reports, comments, posts, chats, process logs, log files from IT infrastructure



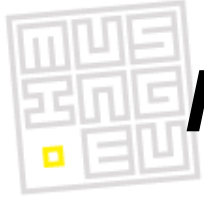
Generic analysis approach

- ❑ **EVENT**
 - ✓ register internal or external events relevant to intangibles
 - ✓ capture properties of events using information extraction
- ❑ **CONDITION**
 - ✓ classification of events in terms of suitable taxonomies
 - ✓ firing of appropriate rules, statistical inferences
- ❑ **ACTION**
 - ✓ corrective or improving actions
 - ✓ measures for managing performance
- ❑ ... extension of processing architecture in business rules engines



Event driven analysis of intangibles

- ❑ What are relevant events?
 - ✓ External – an invention threatening your patent portfolio
 - ✓ Internal – loss of a customer
- ❑ Events can originate in core, management or support processes
- ❑ only a limited subset of these events becomes visible in conventional EPR data
 - ✓ event subscription mechanisms will not work
- ❑ ➔ need a method for capturing events from different data sources
 - ✓ we discuss information extraction in part 2



Identifying event impact by matching conditions

- ❑ in common business applications, an event is monitored and acted on by observing components
 - ✓ e.g., component failure → check for needed maintenance action, issue a warning etc.
 - ✓ this has given rise to *event driven architectures*
- ❑ properties of events impacting *intangibles* must be evaluated against items in suitable taxonomies
 - ✓ some degree of semantics based or rule based processing is needed
 - ✓ this is where reporting and accounting methods come in
- ❑ event properties influence action by evaluating them against a changing set of business rules
 - ✓ e.g., regulatory compliance rules / customer issues



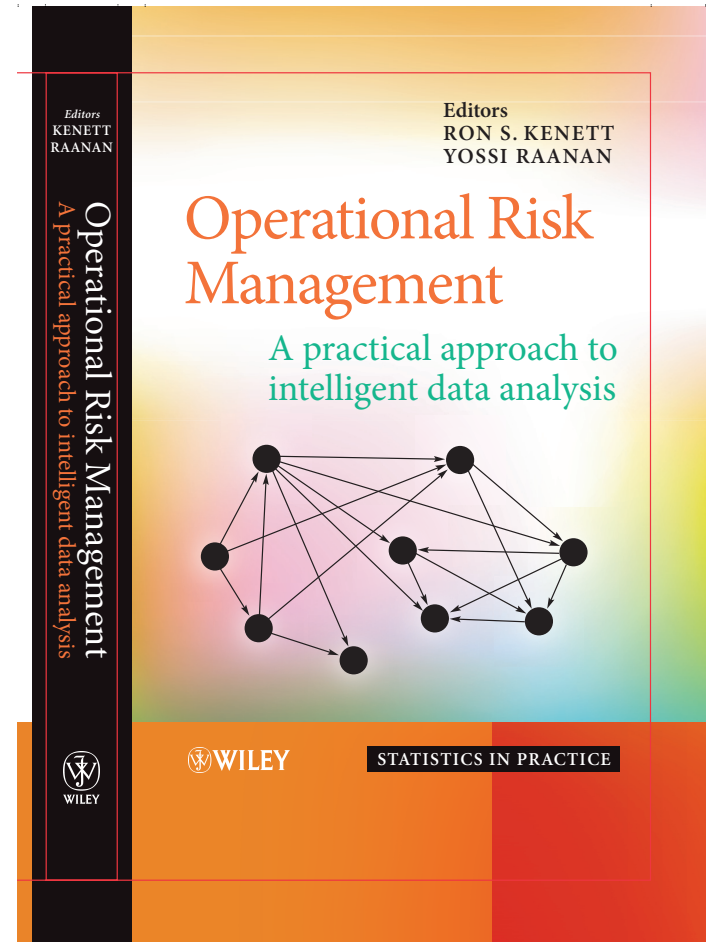
Taking Actions on the basis of identified intangibles issues

- ❑ Basis for our approach – the eXtensible Business Reporting Language XBRL
 - ✓ recent extensions to XBRL of high relevance to monitoring intangibles
 - WICI – XBRL for intellectual capital, see contribution by Amy Pawlicki to this symposium
 - GRC-XML – XBRL for governance and regulatory compliance
 - both extensions allow to define KPIs and link control or correction actions to conditions or issues



Operational Risk Management extended to Intangibles

- ✓ strong relationship of present work also to operational risk (OpR) management
- ✓ focus on operational data driven analysis methods
- ✓ focus on risk measurement approach to intangibles assessment
- ✓ in OpR, actions are modelled as risk minimizing options, this brings in a decision making perspective





A pilot application – knowledge intensive business analytics

- ❑ Result from EU MUSING project
 - ✓ Multi-Industry Semantics Based Next Generation Business Intelligence
 - www.musing.eu
 - April 2006 – April 2010
- ❑ goal – combine the strengths of artificial and business intelligence
 - ✓ integrate knowledge modelling and statistical inference
 - ✓ blueprint new generation of analytics services



Next Generation
Business Intelligence



MUSING Partners



CCH® Sword



1st Intangibles Symposium Rutgers University September 2010

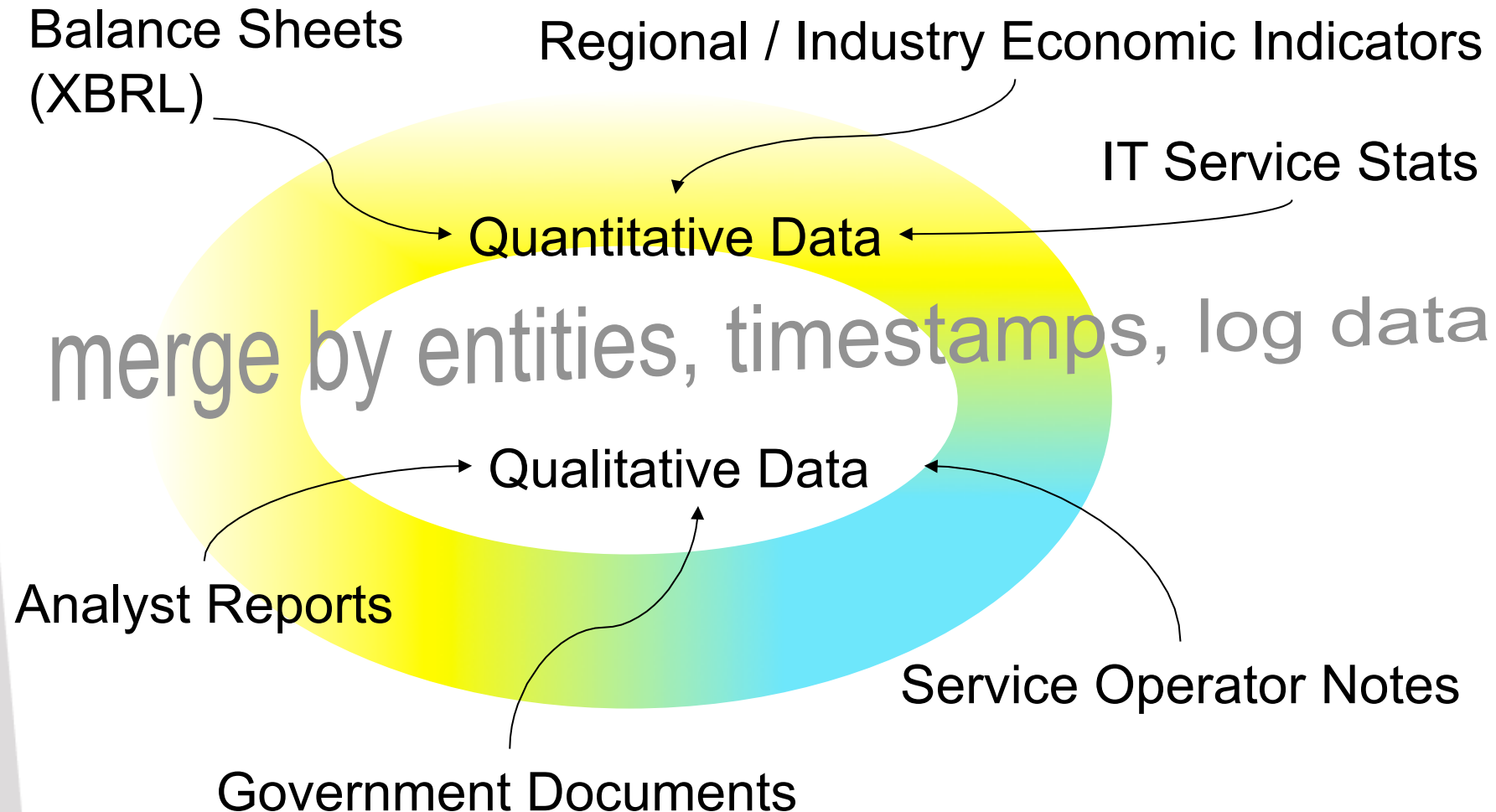


Marcus Spies



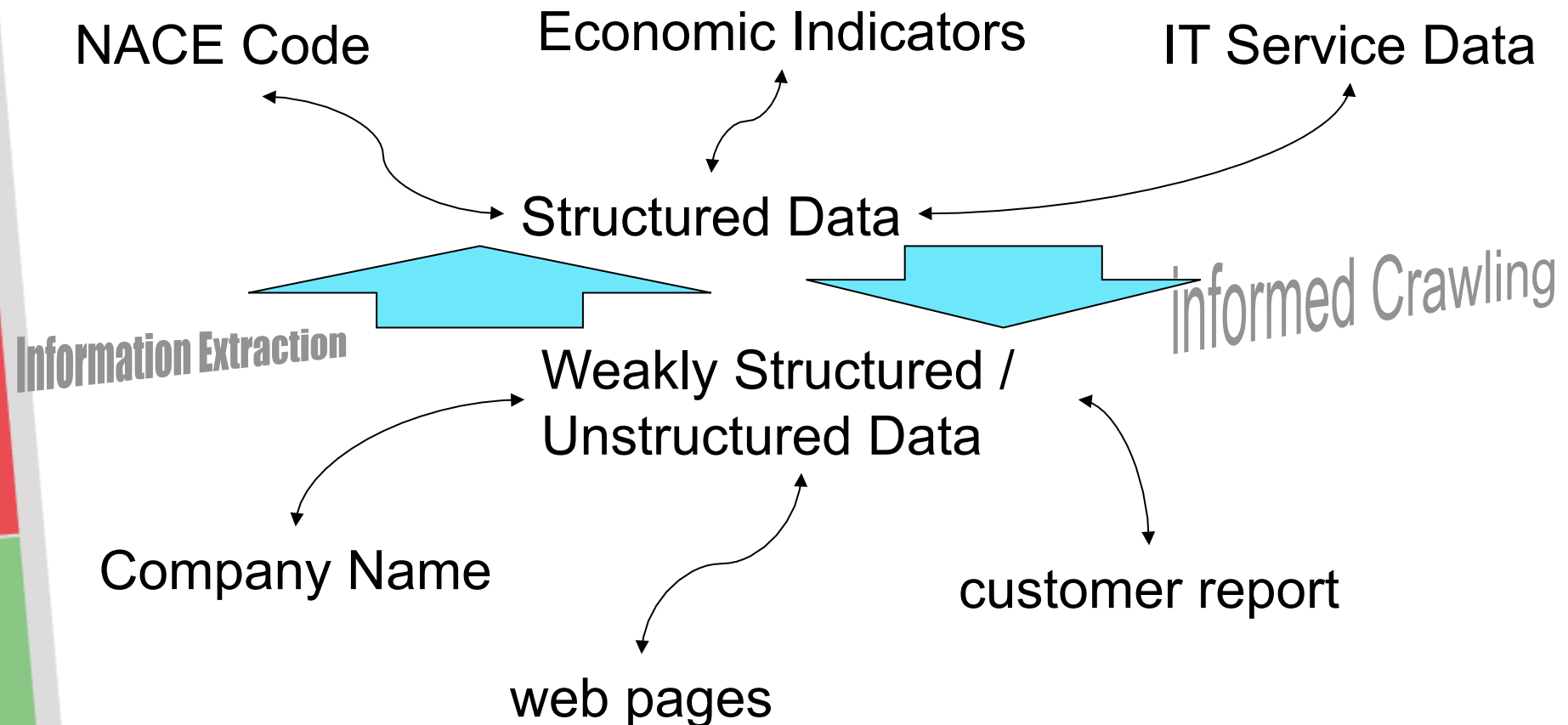


Key for MUSING – Leverage the potential of combined qual / quant data





Use weakly or not structured information to extract qual / quant data



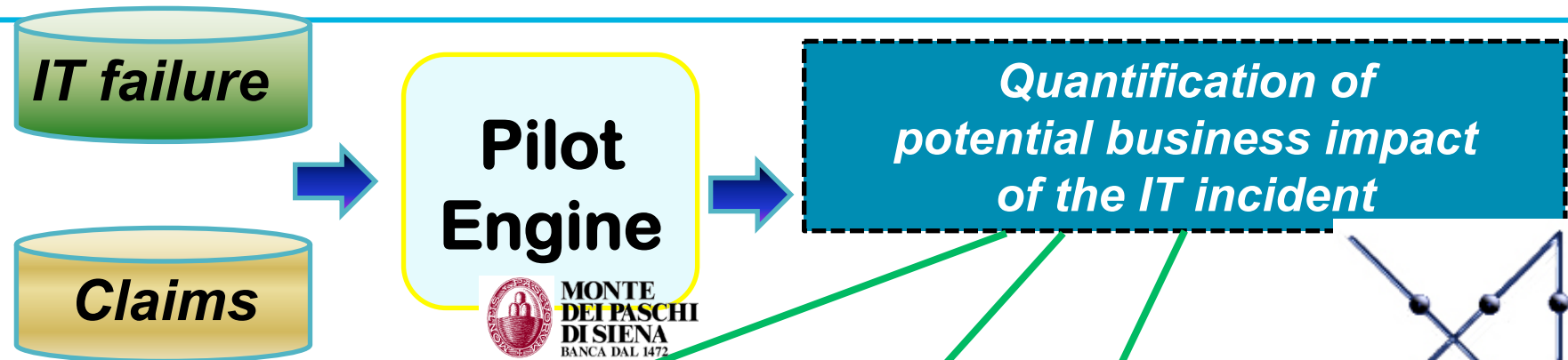


A MUSING pilot study – CRM in IT Services

- ❑ goal – define KPIs to enable high responsiveness to service performance issues
 - ✓ specific scenario in IT services –
 - ✓ business events affecting intangibles with (often tangible) consequences
 - causal event – hardware failure, network breakdown, software malfunction
 - affected intangibles – customer capital, process capital
 - visible consequences – customer claims, even lawsuits
- ❑ intangibles mediate the cause – effect relationship in a non-deterministic way
 - ✓ extending conventional operational risk analysis



Specific MUSING Pilot Objectives



“multiple loss” is an OpR event that produces pecuniary losses in several business units (e.g., Transaction Server Crash)

“opportunity loss” is an OpR event that gives rise to a potential loss in terms of missed business opportunity (e.g., local application crash)

“near miss” is an OpR event that produces neither a multiple nor an opportunity loss by itself but indicates increasing probability of other loss events (e.g. fraudulent resource usage, hacker attacks)



Intangibles involved in IT Services CRM

- ❑ intangibles related to process capital,
 - ✓ in terms of the WICI taxonomy, risk management and service governance
 - wicijp:InternalControlsStructure
 - wicijp:InternalWarningSystemAndResponse
- ❑ intangibles related to customer capital
 - wici-kpi:CustomerServiceCommunicationAndRelationships
 - wici-kpi:ManagingCustomerSatisfaction
 - wici-kpi:ManagingCustomerRetentionLoyaltyAndAdvocacy
 - wici-kpi:ManagingCustomerRevenueGeneration
- ❑ need assessments of these intangibles for proactive or protective action





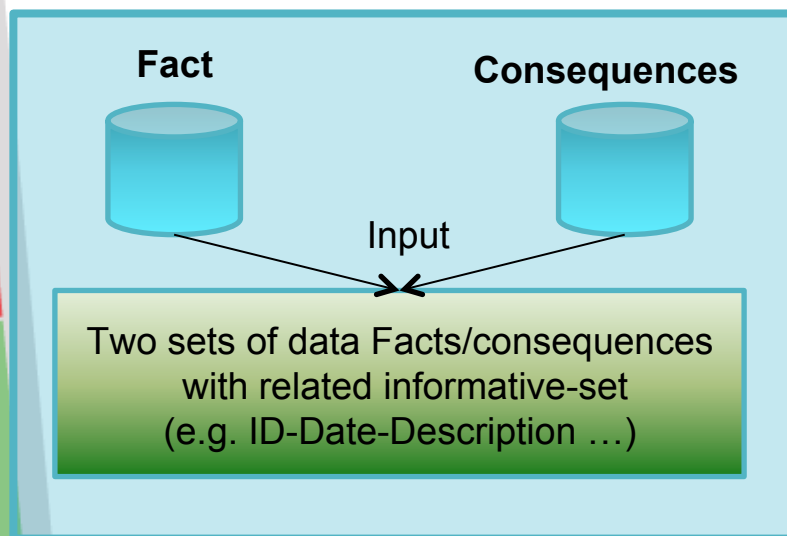
Addressing Intangibles from operational data

- ❑ operational event data
 - log files
 - human annotations, explanations
 - ✓ ... too early to allow conclusions
- ❑ CRM data
 - call center transcripts, online forms, mails
 - ✓ ... first footprints of influences on intangibles, but unstructured data
- ❑ consequences data
 - claims, lawsuits
 - ✓ ... too late for proactive measures, but key to overall improvement on KPIs, again mostly unstructured



Data sources

The data sources of
“fact” (**F**) and
“consequences” (**C**):



1. multiple losses

F: central IT system logs, operator notes (RelDB incl text)

C: claims and lawsuits against the Bank (RelDB incl text)

2. opportunity loss

F: IT Dept. (MO provider) service logs, operator notes (RelDB incl text)

C: staff reports, customer complaints (RelDB incl text)

3. near misses

F: IT Server log records (invalid login, connect attempts, attacks etc) (RelDB incl text)

C: risk profile obtained from 1. and 2., business process logs (various formats)



Information Extraction by Natural Language Processing

- ❑ Input – short texts
 - e.g., failure comments, customer free form comments
- ❑ Procedure
 - pipeline of processing steps
 - tokenization
 - stop word elimination
 - matching against domain terminology
 - stemming (lemmatization)
 - document /inverted document term frequency extraction
 - topic analysis
- ❑ Output – relevance vector of topics for text



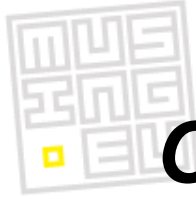


Topic modelling and topic analysis

□ generic topics

- ✓ topics are identified in an unsupervised way from co-occurrences of terms
- ✓ methods e.g. latent semantic analysis
 - based on singular value decomposition of suitable frequency / inverted document frequency matrix
 - used in Apple's SpotLight application
- ✓ recently, this has been developed further, latent Dirichlet allocation
 - U Stanford Nat. Lang. Group Topic Modelling Tool





Ontologies – knowledge beyond topics

- ❑ An ontology is a formal representation of a conceptual system comprising
 - ✓ one or more taxonomies (concept hierarchies)
 - ✓ concept definitions by data and object (has-a) properties
 - ✓ ... related to entity relationship models, but based on logic – declarative knowledge representation
 - ✓ benefit – can run inference engines to derive properties of a concept or an individual
 - ✓ can detect inconsistencies or apply rules to enforce requirements



Ontology based information extraction

- spot items of qual / quant information in texts, web pages etc
- match information against ontology class instances and their relationships
- populate ontologies repository
 - ✓ OWL – web ontology language
- perform logical inferences
 - ✓ CROWL – developed by DFKI Nat Lang Lab
- query results from ontologies
 - ✓ JOSEKI – web service infrastructure for storing / querying ontology data

The screenshot displays the GATE 4.0 build 2794 interface. The main window shows a document titled 'GATE document_0002A' with text extracted from a web page about Alcoa Inc. The text includes: 'Alcoa Inc.', '390 Park Avenue', 'New York, NY 10022-4608', 'United States - Map', 'Phone: 412-553-4707', 'Web Site: <http://www.alcoa.com>', 'DETAILS', 'Index Membership: Dow Jones Composite', 'Dow Industrials', 'S&P 100', 'S&P 500', 'S&P 1500 Super Comp', 'Sector: Basic Materials', 'Industry: Aluminum', 'Full Time Employees: 129,000', and 'BUSINESS SUMMARY'. The text is annotated with various tags, including 'PopulatedPlace', 'City', 'PoliticalRegion', 'Province', 'County', 'Country', 'MilitaryAreas', 'UrbanDistrict', 'WaterRegion', 'AstronomicalObject', 'Brand', 'Currency', 'BusinessProcess', 'Agent', 'Product', 'Credit', 'DataWarehouse', 'PieceOfArt', 'Data', 'SoftwareModule', and 'ITProcess'. The 'Ontology Tree(s)' panel on the right shows the 'OWLIM Ontology LR_00016' tree structure. The 'Document Editor' and 'Initialisation Parameters' tabs are visible at the bottom.

GATE, U Sheffield

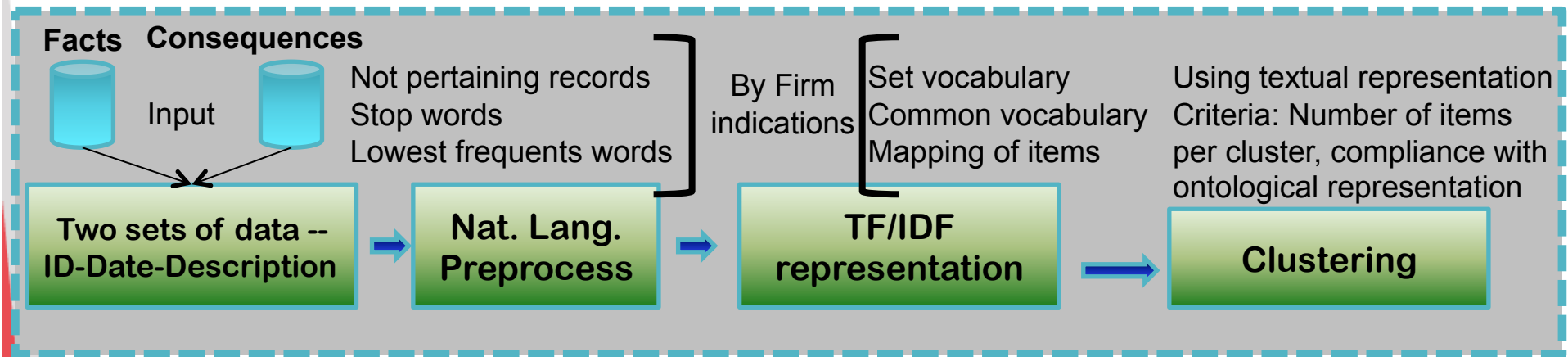


Application of Topic Analysis to Intangibles Monitoring

- ❑ Identify vocabularies
 - ✓ for loss event descriptions
 - ✓ for CRM textual data
- ❑ Use Topic Analysis to assess relevant descriptors for loss events / customer claims
 - ✓ cluster descriptors –
 - what are key loss event groupings in the domain – Bank transactional IT services
 - what are key customer complaint issues, e.g. denial of service for chips on customer cards



Topic Representation of Facts / Consequences Data in the Pilot



Cluster ID	Failure Topics
1	Check management
2	Contract management, printing activities
3	Hardware
4	Olap and data management
5	Data updating, Data flow, Transaction procedures
6	Corporate banking, remote banking, home banking Server Apps
7	Bancomat, POS, ATM
...	...

Cluster ID	Claim Topics
1	ATM-Bancomat withdrawal
2	Cheques management and fraud
3	Loan management
4	Bank account management
5	Bill and cash order management
6	Credit Card Usage
7	Mortgage management
...	...

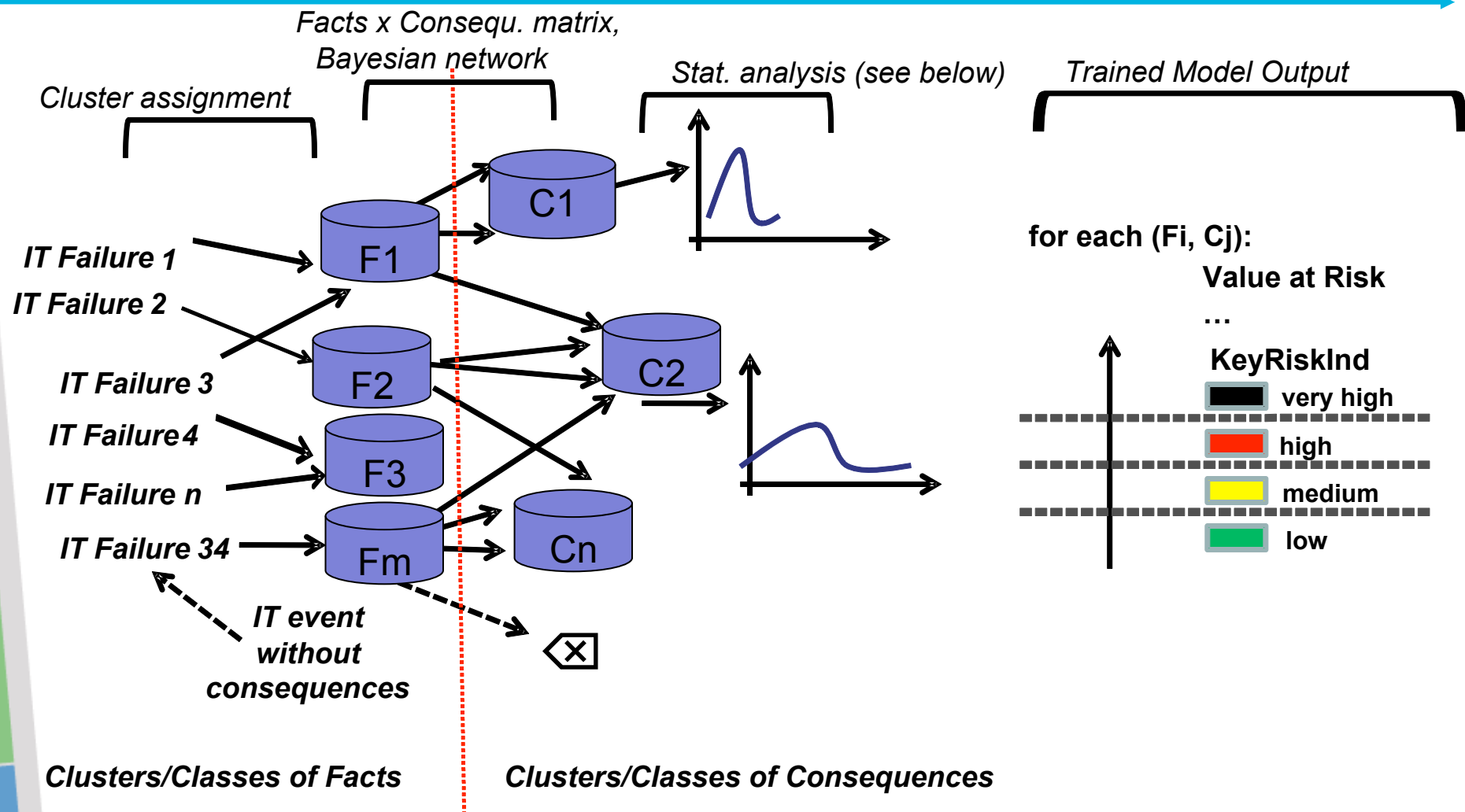


Analysis of affected intangibles

- ❑ “correlate” loss descriptions and claims by
 - ✓ temporal proximity
 - ✓ expertise on possible causal relationships
 - ✓ (can use a Bayesian network to build a full probabilistic influence model)
- ❑ add a valuation to each loss event and claims cluster
 - ✓ prob. distribution of costs incurred
- ❑ ➔ the clue to affected intangibles
 - ✓ process capital – a loss event triggers many costly claims
 - ✓ customer capital – a claim can imply customer loss

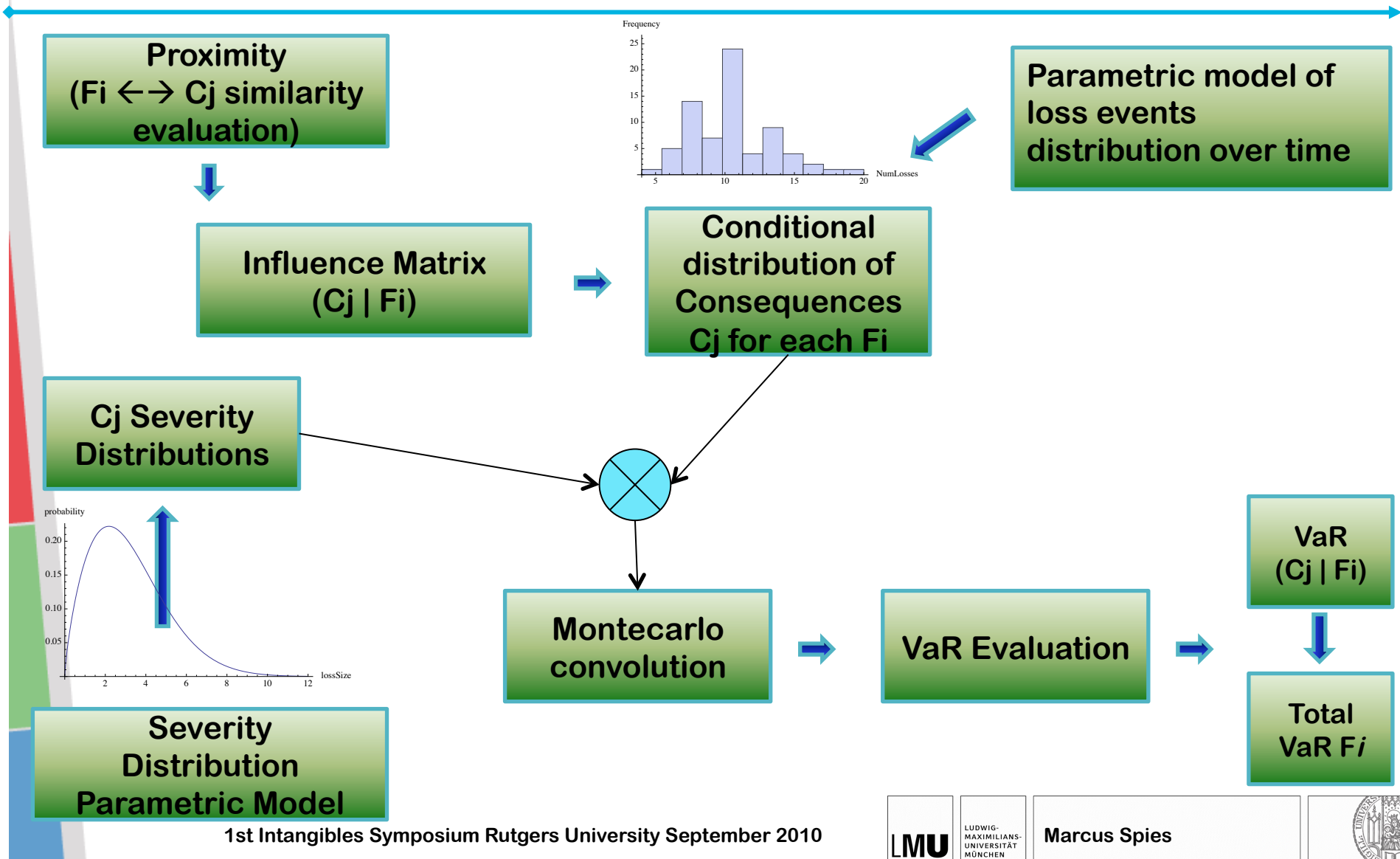


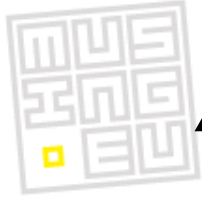
Method for Risk Model Construction from Training Data Set





Statistical Processing on Training Data



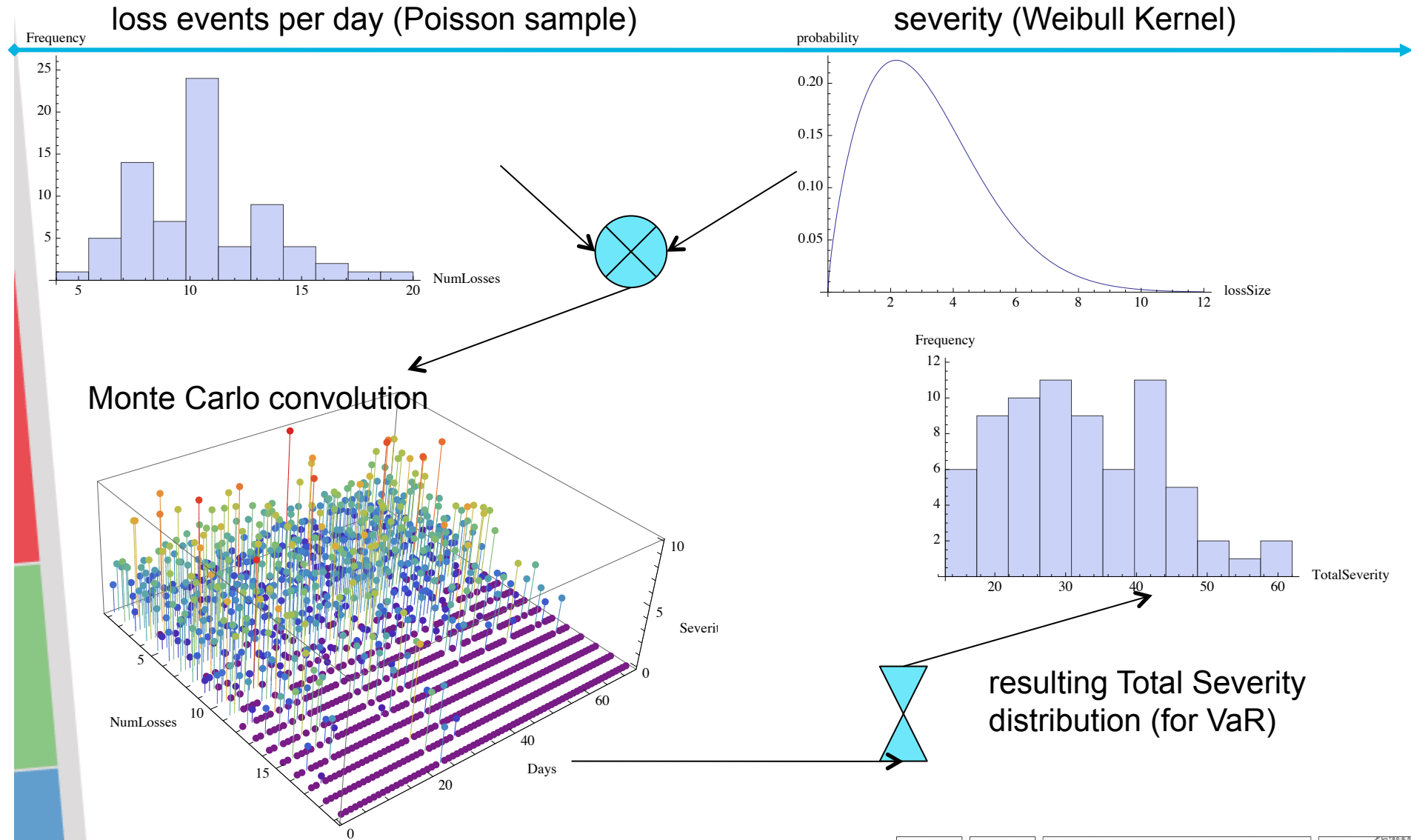


Applying the Classifier -- Intangibles Monitoring and Assessment

- ❑ The MUSING pilot targeted the training phase of the risk classification system
 - ✓ deployment at Bank Monte dei Paschi
- ❑ Extending this work, we come to the usage phase of the resulting risk model, in particular focussing on intangibles monitoring
 - ✓ obtain early warnings
 - WICI: building an adequate internal controls structure
 - ✓ analyze log and CRM data for patterns indicating high risks
 - ✓ update the probability distributions of the model (re-training)

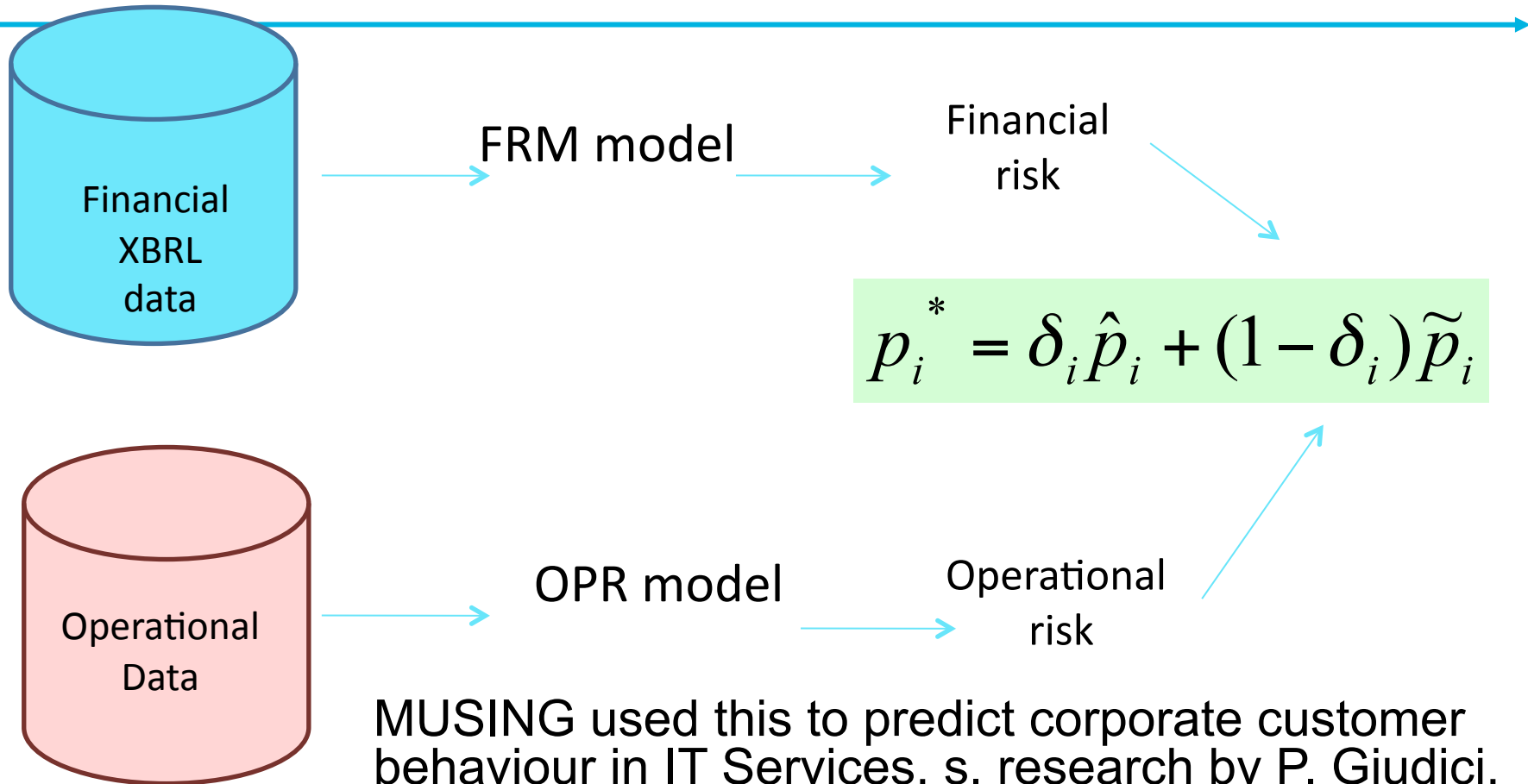


An example calculation for test data (using Mathematica 7)





Outlook – Extending the model with financial data



$$p_i^* = \delta_i \hat{p}_i + (1 - \delta_i) \tilde{p}_i$$

MUSING used this to predict corporate customer behaviour in IT Services, s. research by P. Giudici, S. Figini, U Pavia reported in Operational Risk Management volume



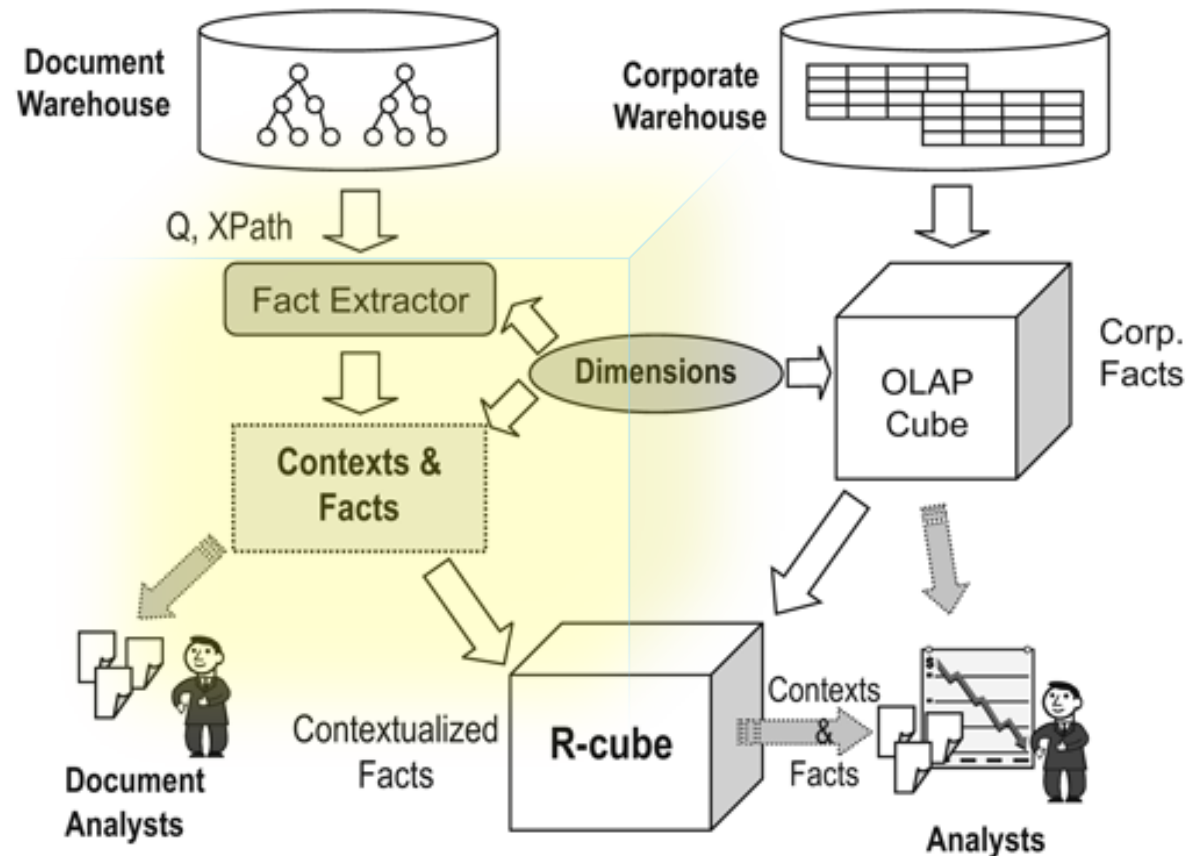
How to assemble a business service based on MUSING technologies

- ❑ Web-Apps for business / experts users
- ❑ Business layer needs to integrate
 - ✓ NLP modules (like GATE, U Sheffield)
 - ✓ statistical modules (like R scripts)
 - ✓ knowledge warehouse (ontology) querying and updating
 - provided in MUSING by DFKI and U Innsbruck
 - ✓ data access
 - dedicated services like EBR provided balance sheets in XBRL
 - crawling for company imprint pages, region documents
- ❑ Implementation
 - ✓ all services are web services w suitable partner links
 - ✓ all applications are WS-BPEL 2 processes (Glassfish 2.2 JBI Server)
 - ✓ this was used for the pilot on Multiple Losses
 - ✓ MUSING integration partner was MetaWare S.p.A. of Pisa, IT



Vision – the contextualized information warehouse architecture

- ❑ integration of weakly / un-structured info
- ❑ common dimensions language
 - ✓ interoperability with XBRL
- ❑ specific methods
 - ✓ document WH
 - ✓ corporate WH
- ❑ integrated analytics



Juan Manuel Pérez, Rafael Berlanga, María José Aramburu, Torben Bach Pedersen, "Integrating Data Warehouses with Web Data: A Survey," IEEE TRANSACTIONS ON KNOWLEDGE AND DATA ENGINEERING, Vol. 20, 07, pp. 940-955, JULY, 2008. 0



Conclusions (part 1)

- ❑ generic approach to intangibles focussed management information / decision support systems (MIS, DSS)
 - ❑ focus on up-to-date monitoring and assessment of intangibles needed
 - ❑ Event-Condition-Action approach
 - ❑ integration of weakly or un-structured information
 - ❑ interoperability with XBRL (esp. emerging standards WICI and GRC-XML)
 - ❑ in middle to long term perspective, an integration with business rules processing will be needed



Conclusions (part 2)

- ❑ an operational risk modelling pilot demonstrates feasibility of the approach
 - ✓ including information extraction from operational data (textual comments, notes etc)
 - ✓ intangibles mediating cause – effect relationships
 - we predict effects resulting in losses
 - reversing the signs, the method can be applied to gains, as well
 - e.g. in analysis of collaborative networks infrastructures
 - ✓ resulting KPIs and activity / risk controls assessments can be brought in line with XBRL WICI