# AIS in an age of Big Data[[1]](#footnote-2)

## Kevin Moffitt and Miklos A. Vasarhelyi

### Introduction

Vasarhelyi (2012a) discussed the need for accounting information systems (AIS) to accommodate business needs generated by rapid changes in technology. It was argued that the real-time economy has generated a different measurement, assurance, and business decision environment. Three core assertions relative to the measurement environment in accounting, the nature of data standards for software-based accounting, and the nature of information provisioning, formatted and semantic, were discussed.

1. *“Measurement and representation methods were developed for a different data processing environment. For example, FIFO and LIFO add little value in an era when actual identification, real time measurement, and real-time market prices are available. (Vasarhelyi, 2012a)”*

*This note discusses the effect of Big Data on potential accounting measurements, in particular the potential real time provisioning of transaction data, the potential provisioning of information data cubes breaking reports into division, product, etc., and the need for different types of accounting standards.*

1. *“Substantive formalization is necessary for putting in place automation and the dramatic process changes that are necessary. In addition to data processing mechanics, classification structures like taxonomies and hierarchies must be expanded to harden “soft” knowledge into computable structures. (Krahel, 2011) (Geerts & MCCarthy, 2002)” (Vasarhelyi, 2012a)”*

*Argument for formalization of standards is made to bring these into the Big Data digital information provisioning age.*

1. *“Automatic semantic understanding and natural language processing is necessary to dis-ambiguate representational words in financial statements, evaluative utterances in media reports and financial analyses, potentially damning verbiage in FCPA violations, etc…. (Vasarhelyi, 2012a)”*

*Big Data, by its nature, incorporates semantic data from many sources. These utterances are argued to enhance the information content of financial reporting.*

In the area of assurance there additional concerns were cited:

1. *“Traditional procedures in assurance have begun to hinder the performance of their objectives. As an example, confirmations aim to show that reality (bank balances, receivables) is properly represented by the values on the corporations databases[[2]](#footnote-3) (Romero et al, 2013). This representational check is anachronistically performed through manual (or e-mail aided) confirmations in an era where database-to-database verification with independent trading partners can be implemented (confirmatory extranets; Vasarhelyi et al, 2010).” (Vasarhelyi, 2012a)*

*This note discusses the opportunities and challenges of Big Data in the audit process.*

1. *Current auditing cost/benefit tradeoffs were likewise calibrated for a different data processing era. The tradeoff between cost of verification and the benefits of meta-controls have dimensionally changed. For example, statistical sampling as a rule makes little sense in a time when many assertions can be easily checked at the population level. (Vasarhelyi, 2012a)*

*The economics of business will determine the adoption of new accounting and assurance processes integrated/facilitated by Big Data. Socio-technical systems are usually substantively affected by resistance to change.*

The pervasive phenomenon of “Big Data” is emerging and coloring these assertions. Typically technology is developed, incorporated into business, and later integrated in accounting and auditing. Organizations have found that in many areas non-traditional data can be a major driver of multiple business processes. The traditional EDP/ERP environment is typically structured and bound (limited in size with clearly delimited boundaries). Less traditional forms of information (e.g. e-mails, social media postings, blogs, news pieces, RFID tags) have found their way into business processes to fulfill legal requirements, improve marketing tools, implement environmental scanning methods, and perform many other functions. Eventually the measurement of business (accounting), the setting of standards for measurement and assurance (FASB and PCAOB), and the assurance function itself (auditing) will become aware of these facts and evolve. Business measurement and assurance are essential for economic production activities and will continue to be performed, but current accounting and auditing methods are in danger of becoming anachronistic, insomuch that they are progressively ignored by economic actions and entities. This could result in tremendous societal costs in terms of societal duplication of measurements and of assurance processes, and cannot be avoided without some degree of standardization, supervision, and comparability.

Within this evolving environment a large set of interim and longer term issues emerge. The next sections address the basics of Big Data, some societal effect illustrations, and Big Data in relation to accounting, auditing, standard setting and its research.

### Basics of Big Data

Big Data has been recently the topic of extensive coverage from the press and academia although the focus on the topic by part of academic accountants has been limited. This note aims to deal with the effect of Big Data on the issues raised in the above introduction. First it discusses Big Data in general, second brings out some illustrations of related social issues and then focuses on their effect on accounting research. The conclusions highlight the effect of Big Data on issues raised in the introduction.

#### What is Big Data

Big Data is defined, in part, by its immense size. Gartner’s explains it as data that “exceeds the reach of commonly used hardware environments and software tools to capture, manage, and process it within a tolerable elapsed time for its user population.” Similarly, the McKinsey Global Institute in May 2011 described it as “data sets whose size is beyond the ability of typical database software tools to capture, store, manage and analyze.” (Franks, 2012)

Furthermore there are many factors that have created and are intrinsic to the Big Data phenomenon. Typically Big Data

1. is automatically machine obtained/generated,
2. may be a traditional form of data now expanded by frequent and expanded collection,
3. may be an entire new source of data,
4. is not formatted for easy usage,
5. can be mostly useless, although Big Data is collected and its economics are positive,
6. is more useful when connected to structured data in corporate enterprise systems(ERPs) (Franks, 2012 adapted)

Big Data has many advantages over traditional structured databases. The properties of Big Data enable analysis for the purpose of assembling a picture of an event, person, or other object of interest from pieces of information that were previously scattered across disparate databases. Big Data is a repository for multi-structure data and presents the ability to draw inferences from correlations not possible with smaller datasets. With Big Data, noise become meaningful, and outliers may be included as part of the complete model rather than being discarded.. Processing power and storage capacity have been commoditized making Big Data possible for organizations of all sizes (McAfee & Brynjolfsson, 2012). Big Data can create/increase profitability for business. This study shows that businesses who use Big Data to inform their decisions have 5-6% higher profitability. Large web and IT companies such and IBM, Google, Yahoo, and Amazon have pioneered the efforts of storing and extracting useful information from Big Data, but other industries are now taking advantage of the technology. Big Data is being harnessed by many business sectors including finance and insurance for risk analysis and fraud detection, utilities and telecom for usage analysis and anomaly detection, and retail and marketing for behavior analysis and product placement.

#### The Structure of Big Data

Big Data can exist as large structured data (e.g. data that fits into a defined schema, such as relational data), semi-structured data (e.g. data that is tagged with XML), unstructured data (e.g. text and video), and multi-structured data (e.g. integrated data of different types and structural levels). Unstructured data represents the largest proportion of existing data and the greatest opportunity for exploiting Big Data. For example, plain text found in the MD&A section of quarterly and annual reports, press releases, and interviews is completely unstandardized. The context in which this text is presented must be inferred by type of document on which it is found, titles, subheadings, and words within the text itself. Major themes can be extracted using mathematical and machine learning techniques such as tf-idf (Aizawa, 2003), latent semantic analysis ([Landauer](http://www.tandfonline.com/action/doSearch?action=runSearch&type=advanced&searchType=journal&result=true&prevSearch=%2Bauthorsfield%3A(Landauer%2C+Thomas+K)),1998), and cluster analysis (Thiprungsri and Vasarhelyi, 2011). Data with free text can be “tagged” based on the context, but not with the granularity and accuracy of XBRL[[3]](#footnote-4). Working with textual data provides many opportunities to discover patterns, writing styles, and hidden themes. To further improve the analysis of unstructured data, some attributes can be attached such as the source, date, medium, and location of the data to improve understandability. For example the structured data records of a client may be linked/hyperlinked to his/her e-mails to the company, posting of comments in social media, or mentions in the press.

#### Big Textual Data

Big textual data is available to accounting researchers now. Textual data come from many sources including Edgar[[4]](#footnote-5), newspapers, websites, and social media. To increase the utility of the data the text can be parsed and processed with software. For example, each Item of the 10-K and 10-Q can be tagged (e.g. Item 1, Item 7) and treated separately. Each document can be processed at the document, section, sentence, or word level to extract textual features such as part of speech, readability, cohesion, tone, certainty, tf-idf scores, and other statistical measures. The results can be stored for future querying and analysis. Many of these texts, and text mining results, would occur/be placed on server clusters for mass availability. Text understanding and vague text understanding can provide the necessary links from textual elements to the more traditional ERP data. Eventually the vocalic and video data would also be progressively linked to the more traditional domains. The AIS, Accounting, and Finance research communities have already made process in how to process text (Bovee et al, 2005; Vasarhelyi et al, 1999) and impound it into research.

#### The Relationship between Big Data and the Cloud

Weinman (2012) calls the cloud both an existential threat and an irresistible opportunity. He points out that most key trend summaries rank cloud computing at or near the top of the list. Most if not all of the rest of the top priorities— virtualization, mobility, collaboration, business intelligence— enable, are enabled by, or otherwise relate to the cloud. He also stresses that Rifkin (2001) would consider this to be a natural consequence of “the Age of Access.” Rifkin has argued that the market economy— in which people own and trade goods— is being replaced by the network economy— where people pay to access them. The cloud and Big Data are related concepts. While typically the cloud is seen as an ephemeral medium of wide bandwidth and distributed storage, its existence is justified by the need for Big Data.

Weinman (2012) calls the cloud disrupting to every dimension of business, whether it is the research, engineering, or design of new products and services; or their manufacturing, operations, and delivery. The cloud also disrupts a business’s interface with the customer and marketing in general including branding, awareness, catalog, trial, customization, order processing, delivery, installation, support, maintenance, and returns. The cloud can be defined with a helpful mnemonic, C.L.O.U.D., reflecting five salient characteristics: 1) Common infrastructure, 2) Location independence, 3) Online accessibility, 4) Utility pricing and 5) on-Demand resources

Gilder (2006) calls cloud data centers “information factories” since the cloud can be viewed in part as representing the industrialization of IT and the end of the era of artisanal boutiques. Many of the lessons learned in the evolution of manufacturing can be applied to the cloud as well including the economies of scaled obtained by the cloud and Big Data.

### Big Data Illustrations

Big Data and the cloud are substantially changing/affecting business, politics, security, and governmental supervision.

#### Corporations are People

Big Data in the popular press mainly focuses on knowing all there is to know about individuals (Franks, 2012). Emails, phone calls, internet activity, credit card usage, opinions, friends, photographs, videos, passwords, bank account balances, travel history and more can all be known about an individual with the proper credentials. All of this information can play an important role in painting an accurate picture of who the individual is, what that person has done, and what that person will do in the future. In the eyes of the government it may be advantageous to know if the individual is a friend or foe of the state and in the eyes of creditors it may be useful to know if the individual will repay a loan.

Accountants must view the possibilities associated with Big Data, of knowing much about a corporation, including knowing a substantive amount about who works in a corporation. While it seems objectionable and invasive that a stranger could know virtually everything about another person, knowing as much as possible about a corporation is much more palatable. What can be known? One beginning point is to know everything that can be known about the individuals (nodes) within a corporation. Each node should be understood within the context of a corporation’s hierarchy to give it proper weight in determining corporate characteristics, yet each node down to the lowest level can be impactful. Since information about individuals is now sold like a commodity, the complete analysis of a business must now include such information. Furthermore, the privacy protections of individuals are less within the corporate environment. In general any utterances, documents, e-mail generated within the corporate structure, using corporate resources are allowable for scrutiny.

Many questions have yet to be answered regarding increased obtrusive surveillance of companies, and detailing information about employee activities: 1) Should metrics (such as time on the Internet, sites visited, phone calls, geo-location, etc. ) be created for employee activities and should they be reported? 2) Should company Big Data be available to investors and auditors? 3) What degree of detail on this data should be made available to the stakeholders/public?, 4) Would society as a whole benefit from this information?

#### Big Data in Surveillance

The US government has confirmed the existence of a system called xKeyscore to glean e-mail and web traffic for surveillance purposes. The NSA approach collects phone call data (not the content) of calls through US phone companies and stores them for 5 years. This is done by the NSA as the phone companies (due to data size) do not keep them for such a period. This is called the “collect first” (Economist, 2013) model where it is available to find relevant data to national security investigations. As there are over 500 million calls a day, five years of this data, consists of a very large database and the linkage to other records to make this data relevant. This large quantity of data makes it one of the largest databases existing today. Another database that may be linked to it is the PRISM database which actually has content from e-mails and social media (as Facebook) which are sent or received by foreigners. Although little is known of the details of these systems, their existence and purposes can easily be re-thought for the purpose of accounting reporting, assurance, marketing analysis and sales. Understanding who calls and is called by whom, the volume and timing of calls, can be a treasure trove for understanding the sales of your competitors, confirming volume of sales, predicting macro-economic information, providing leads to your sales-force, and detecting product problems among many other additional applications of the same data.

Edward Snowden (the leaker of Big Data monitoring[[5]](#footnote-6) by the US government; Lee, 2013), and Bradley Manning (the leaker in the WikiLeaks episode, Dickinson (2011) are indications that any node within an entity, given the proper motivations, can have a great impact. Their actions have been condemned and lauded but their impact has not been questioned. From these episodes, and the above facts on government surveillance in the US, a few conclusions may be inferred: 1) even low ranked elements in the chain can have substantive access to information, 2) traditional safeguards of information are not sufficient in the era of Big Data, 3) fraud may not be the main motivation for Big Data security infringement, 4) large business Big Data will have similar degree of intrusiveness, 5) selective extraction of data from large receptacles may provide troves of highly valuable strategic or casuistic information, 6) large databases can be used for substantively different purposes of its initial intent.

#### The SEC Audit Quality Model

In early 2013 it was reported that the SEC would roll out a new tool for detecting and preventing fraud (Jones, 2013). The name of the tool is the Accounting Quality Model (AQM), dubbed “RoboCop” by some in the press. The tool will draw from XBRL tagged data, data that is currently accessible on the EDGAR database, to identify filers who deviate from reporting patterns compared to industry peers, especially in how discretionary accruals are managed. If significant departures are detected, AQM will flag the disclosure which may lead to immediate investigation. The SEC is not limited to XBRL filings. As currently defined, AQM does not fit the profile of a Big Data implementation. The Edgar/XBRL data is assumed to be measured in gigabytes, but it will be in terabytes in a few years. A relational database almost certainly serves as the repository for their data as there would be no need to distribute the data on a cluster of computers.

While the primary source of data is currently XBRL, it is conceivable that the SEC will begin to gather much more data on companies, in the same way data is gathered about individuals. Phone records, internet activity, purchasing behaviors, and social media activities can all be gathered at the company level could be, although unlikely, sources of data. Individual employee behavior and customer behavior may also be of interest to the SEC as employees have increased ability to impact a company’s bottom line with the growth of social media. Justice department has often requested some of this data in the case of litigation. Google and Internet Service Providers often have requests from the government and courts of very large data troves. As the diversity and amount of data grows, the SEC will be required to implement and maintain Big Data platforms, whether it is under the auspices of the AQM program, or a related one. As continuous auditing and continuous control monitoring are increasingly implemented, the SEC may request access to this data to protect the investors. There are many effects to this expanded scope of data activity. For example, foreign companies may balk at making information available, German laws are very restrictive on database information dissemination, etc.

Many questions arise in this domain: 1) should the government’s tools (like AQM) have unfettered access to corporate information systems? 2) Should government’s supervision be automated and real time? 3) Can algorithms/analytics be developed that provide quality exception reporting minimizing false positives from this ocean of data? 4) Should the laws/regulations be different for the government, organizations, and individuals?

### Big Data and Accounting Research

Inevitably accounting researchers are going to use forms of Big Data in their research although enormous difficulties exist. For example, empirical research data could be updated in real time as companies release their financial results, and other forms of relevant data (e.g. trading volumes, prices, news pieces) emerge. This would increase the reliability of accounting models and show that they withstand the test of time. When these become outdated as behaviors change, new models can be introduced or inferred from the data itself.

Much in the same way the SEC harnesses data for their Audit Quality Model, the EDGAR and WRDS databases could become a local Big Data repository for accounting researchers. Data from other sources would also enrich future analyses including any company documentation (including archives of their web content), data produced by third parties such as Yahoo-Finance, transcripts and audio from quarterly calls to analysts, news headlines, twitter feeds, and social media. To date there is limited accounting research that uses Big Data to derive results, probably due to a lack of access to Big Data in the way corporations, governments, and not-for-profits have it. With open source software, and commoditized hardware, Big Data should be available for accounting research. Other data-intensive disciplines already use Big Data such as medicine, physics, meteorology, and biology. The challenge is for accounting researchers is to become data intensive when (apart from public filings) organizational data is not always easy to obtain. Furthermore, another serious challenge is that most data is not standardized and there may be substantive cost in its pre-processing. Public good would be clearly served if large research-oriented public financial related databases could be made available to the accounting research community.

#### Accounting and Audit Practice with Big Data

Given that accounting is the art of recording business operations, and reporting these results, ERP systems are already collecting a wide new range of data. In fact, the alternate data surrounding operations can be much more informative in terms of measurement of business than exclusively financial transactions. As **accountants** are responsible for gathering and reporting information that is useful to management, then there is a role for them in Big Data and Data Analytics.

Ideally, all organizational data should be available for data mining to improve recording of events, reporting to regulators, and enforcing internal controls. As an illustration, new analytic technologies facilitated by emerging data processing methods, can be used. Process mining (Jans et al., 2010) of Big Data can ensure efficiency, reduce waste, provide assurance for separation of duties, and discover asset misappropriations.

**Auditors** can also take advantage of Big Data. Auditors should seek to verify transactions not with just an invoice and receipt, but multi-modal evidence that a transaction took place. Photo, video, and GPS location and other metadata could accompany transaction data[[6]](#footnote-7). If implemented, continuous monitoring and auditing (Vasarhelyi, Alles, and Williams; 2010) will create Big Data that will help improve audit efficiency and efficacy. Data from each audit should be digitized and stored for retrieval and analysis. From the sales pitch to the working papers, everything could be recorded and later analyzed to improve the entire auditing process. These issues are further expanded in the ensuing section.

#### Big Data in Business Measurement, Assurance, and Standard Setting

Corporate usage of data has evolved dramatically towards a much larger set of uses. The Enterprise Data Ecosystem (EDE) is exponentially expanding, and this environment presents a dynamically changing set of characteristics that most likely will require the development of enhanced theory of information (Shannon & Weaver, 1949). This theory will require recognition of the nature of the data capture (manual vs. automatic), the volume of the data, the efficiency of the integration with the existing data corpus, the efficiency of the transformation of information into data, the granularity of data, types of operation/decision supported, and other variables.

Figure 1 represents the expanding eco-system of corporate data usage. At the core is **traditional data** which typically incorporates legacy and ERP data. This data was preponderantly manually acquired in the initiation of transactions. With the advent of **scanners** data expanded in scope by collecting details, for example, of items being acquired at the cash register. This allowed substantive increase in data analysis applications including inventory control, and detecting related products and individual product preferences. This data collection tends to be automatic and consequently presents substantively fewer economic reasons for limiting its capture. Linked with traditional data, opportunities are very rich for additional analytics and for increasing operational value. Data automatically mined from the World Wide Web can include URL, click-path, and content data, adding information from a substantively different source. Click-path data is particularly interesting as one may follow step by step the customer information acquisition and decision process. The advent of ubiquitous cellphone use (mobility data), presents an additional major type of data collection which includes, among other fields, the location of the user. Although locational information may be inferred from other sources, mobility data provides close time intervals location data. Linking this to the previous types of data could provide powerful explanations and predictive information on customer behavior.

Furthermore, two very large data domains that in volume dwarf the above-mentioned data are still separate but eventually will become part of the Big Data ecosystem: video and audio data. Audio streams (such as utterance or telephone recordings), media audio streams, and audio surveillance streams, can be recorded, eventually automatically transcribed into text, and associated to client data. Vocalic data from the audio streams, such as pitch and intonation, can relate stress and vocal dissonance to each utterance. Video surveillance, news piece videos, and cell phone video recordings represent an enormous, continuous flow of data that is still mostly self-contained and separate from other data sources. However, with tools such as automatic face recognition, video threat assessment software, and other evolving tools they can be progressively linked to the EDE.



Figure 1: emerging sources of data

Although many early Big Data applications come from the physical sciences and from other self-contained domains, business is finding greater value when it links automatically-captured and outside data sources. For example, a bank would **traditionally** capture loan applicant data in forms which would then be entered into their systems manually. Loan decisions would be made after applying analytics and standardized business rules to this data. Now, with automatically captured data integrated into the EDE including tracked visits and clicks in websites, online questionnaire responses, location information captured through cell phones, client telephone calls, and video captured from surveillance cameras, a much more complete picture of loan applicants can be developed.

Figure 2 examines some of the expanded data sources, the multiplicity of parameters that can be captured at limited cost, the meta-data explaining these files, the sources of the data, and the linkages facilitated by the EDE. Several insights may be of value to mention:

1. There is a progressive extension of the feasible dataset. Inclusion of sources is mainly an economic and legal issue and not one of feasibility
2. Newly included data structures contain a wide set of not previously determined/used parameters that by themself may be informational.
3. Prior existing data may expand in informational value by its collection in more granular form, by its additional parameterization to allow the creation of more explanatory data cubes, by its analysis in time sequence or in parallel with non-traditional data sources, etc.
4. Mathematical relationships can be derived among different elements or processes linking their effects or validating their measurement (Kogan et al., 2011)

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| **Sources, content and enhanced content**  **(content)** | **Parameters (meta data)** | **Meta-meta data** | **New Sources of Business Data** | **New Sources of financial data** | **New Linkages facilitated by IT and Analytic Technologies** |
| News-pieces |  |  | RFID data |  |  |
|  | Source |  | Detailed transaction data |  | Use news mentions or e-mails or click path analysis to predict sales |
|  | Time |  | B2B transaction data | B2B transaction data |  |
|  | Publication |  | Blog postings |  |  |
|  | Topic | Frequency over time | e-mails |  |  |
|  |  | Change in nature over time | Social media postings |  |  |
| e-mails |  |  | e-mails linked to transactions with attachments | XBRL/FR data | Automatic classification and addressing of e-mails |
|  | To whom |  |  | XBRL/GL data |  |
|  | From whom |  |  | Edgar data |  |
|  | Topic |  |  | FDIC call reports |  |
|  |  | Frequency over time |  |  |  |
|  |  | Change in nature over time |  |  |  |
| Social Media |  | Groups of people that behave similarly |  | Comments on blogs about companies | Automatic response and tone detection |
|  | To whom |  |  |  |  |
|  | From whom |  |  |  |  |
|  | topic |  |  |  |  |
| Click-path |  | Purchase paths by product |  | Paths of fraudulent behavior | Identify fraudulent user groups |
|  | Website visited |  |  |  |  |
|  | Pages visited |  |  |  |  |

Figure 2: Illustration of Data Expansion and Measurement Consequences

In Figure 2, the enhanced EDE with particular emphasis in accounting and auditing is exemplified. The **sources of data** expand with more content of existing data (additional parameters kept as its collection is costless). For example the time of data entry, approval, and execution is kept. Furthermore, now e-mails, social media comments can be obtained and connected to the transactions. The **meta data** is kept informing about the nature of the data fields and other tags that are not only informative but also if formalized and standardized (such as XBRL) can be also processed and used by automation tools. For example names and formats of fields are kept and may be automatically used to access, interchange, and store data from external sources. The **meta-meta** **data** uses the expanded data set on a collective basis for more aggregate, strategic evaluation. For example data can be gathered of purchase paths and qualified by product. **New sources of business data** are a narrower form of the first column. The advent of interconnectivity allowed elements such as XFID chips and real-time trading prices to be included in transaction databases and data streams. A particular case of these are **the New Sources of financial data** that now include many of these sources and data such as XBRL and EDGAR filings. Finally, **New Linkages facilitated by IT and Analytic Technologies**, include a very rich potential set of new information that will emerge and eventually will be fully automated into the EDE.

##### Business Measurement (Accounting) and Big Data

Big Data offers tremendous opportunities in the area of business measurement, although some of these changes are so fundamental that they will take time to achieve. For example:

1. The current basic posting element is the journal entry but some entries in large corporations have hundreds or thousands of lines in one posting. Automatic data collection allows for a richer set of attributes. A finer measurement may be desirable. Journal entries can tie directly to supplemental measures (elements of an invoice, physical parts received and their RFIDs).
2. Account names and content are inherited from the era of manual accounting. Today substantive new detail can be provided at small cost and great explanatory value. For example values such as the type of product in inventory, the location of this inventory, the supplier of the parts, and the physical age of inventory can enrich the information in existing data structures.
3. Analytically derived estimates of sales, costs, product mix, human resource turnarounds, etc. can be provided at very little cost.
4. Drill-downs of an explanatory nature, tempered to avoid competitive impairment, can be provided.

These are just a few potential changes, many of which are not revolutionary or are already contained in the ERPs that currently run business, and which databases are already enhanced by OLAP (Vasarhelyi & Alles, 2006) cubes and business intelligence (Sutton et al, 2013). This extraordinary potential expansion of business reporting clearly will be balanced by organizational disclosure reticence in exchange for corporate and stakeholders needs.

When many of the present accounting and auditing standards were enacted current information technologies did not exist (Titera, 2013). The tradeoffs between the costs and benefits of disclosure dramatically changed (Vasarhelyi & Alles, 2006) and were not yet reflected in the accounting model. In general, if a database can be made available with requisite filtering (Gal, 2008), the rules of disclosure do not matter as they can be created from the raw data (Vasarhelyi, 2012b). Therefore accounting standards will have to deal with the content of the databases and allowable sets of extractions but not with the particular rules of account disclosure. Technologies such as relational databases, linkages with textual data, textual data analytics, drill downs, census-like filtering of details (Gal, 2008), and XBRL can be extensively used for disclosure.

##### Assurance and Big Data

Big Data also offers tremendous opportunities for the area of business assurance. The need for evolution and facilitation of assurance has been illustrated by AICPA’s issuance of the Audit Data Standard (Zhang et al., 2012; Titera, 2013) which focuses on detailed data specification in different formats (flat file and XBRL/GL), not on aggregate measures. Many other enhancements on the assurance model may be desirable. For example:

1. Auditors may have to be able to acquire extensions of the current corporate data that are not in the financial domain to confirm the existence of events. In particular, sales of electronic goods where there is no storage and physical flow have to be verified by different methodologies including the usage of extended Big Data that is not currently kept in corporate records. This would imply the need for auditors to request and receive data from corporate data centers that are not kept today for operational purposes.
2. Auditors may have to rely on analytic models that link markets, operational data, sales, post-sales efforts to validate reporting elements (Kogan et al. 2011).
3. Auditors may have to suggest new processes of verification due to the un-auditability of large data systems in their current form. Among these processes are automatic confirmation (Vasarhelyi, 2003) and process mining (Jans, Alles, and Vasarhelyi, 2010).
4. Many auditors interests and needs coincide with those of management. New mechanisms to assure objectivity (not independence) need to be developed to facilitate and enrich the internal/external audit function and to avoid the duplication of analytic efforts by managers and assurers.
5. Big Data expands substantially the scope of corporate data collection and retention. This scope must be often validated, in particular endogenous data, to support the numbers derived by corporate models. On a lesser scale this effort is already being performed, mainly in an ad-hoc manner for the lack of specific guidance, by auditors verifying derivative instruments.
6. New forms of audit evidence such as alarms/alerts (Vasarhelyi & Halper, 1991), text mining, E-discovery, continuity equations (Kogan et al, 2011), and the search for exceptional exceptions (Issa, 2013) will arise and be used to complement or to replace certain forms of traditional audit evidence.

These are just a few potential changes that may need to be enacted in the future. These changes will necessarily change the focus of the assurance process. Automatic confirmation will limit the need for verification of population and data integrity by extending the boundaries of the audit process to outside of the entities’ environment. Database field controls will further limit the need for verification of the value of transactions. Continuity equations will provide dimensional checks of the value of accounts. These changes will have to be reflected in minimal assurance standards

##### Accounting and auditing Standards and Big Data

It is not Big Data per se but the restructuring and re-conceptualizing of accounting and auditing that drives the efforts in standard setting in the future information environment. Krahel (2011) argued that de facto ERP developers drive the transformation of fuzzy rules issued by standard setters into the “rule based” (Schipper, 2003) software that executes most accounting standards. Consequently much of the effort by standard setters is focused on clarification of the original rules. In addition to the need of specificity in the formulation of rules, in order for these to be implemented in ERP environments, (now with the enhanced Big Data environment) a set of more drastic changes toward the formulation of standards is needed:

1. Standards in financial reporting:
   1. Notwithstanding the de-emphasis on specific rules of disclosure, as the financial report is “just a layer” (Vasarhelyi, 2012a), comparability will continue to be a driving force. Without comparability, assessment for resource allocation and transparency for stakeholder assessment become very difficult. But comparable disclosures are to be just one of the elements of the reporting layer not the only report.
   2. Disclosure rules, in the measurement domain, will have to focus on basic data to be provided, in particular to its content, timing, and level of aggregation.
   3. Rules of disclosure will have to deal with a much finer level of disclosure of the entity being measured (business, business unit, sub-division, product, etc.).
   4. Alternate guidance will have to be provided for disclosures to different stakeholder groups.
   5. The “one report for all” approach needs to be changed allowing for strategic drill downs for relevant details. Special reports for comparability are needed but do not serve for all purposes.
2. Standards un auditing standards:
   1. Assurance will have to abandon the traditional concept of sampling the population and understand the implication of Big Data and the ability of obtaining full population analyses.
   2. Population integrity and data computation integrity will be largely achieved with automatic confirmation and the usage of electronic data processing.
   3. Methodologies will have to be developed to deal with cloud storage integrity (Weinman, 2012), necessary data redundancy, distribution of data, and country related differences.
   4. Methodologies will have to be developed for much more frequent, and eventually real-time, (Vasarhelyi, Alles and Williams, 2010) assurance measures.
   5. Preventive and predictive audit approaches (Kuenkaikaew, 2013) may be formulated and guidance issued. With this guidance, issues of independence of auditors, materiality of estimates, coincidence of management and auditing procedures must be considered.
   6. In general, with the change in information processing technology, the quantity of data, and structures of the business, economics, and objectives of the assurance (verification) process must be re-thought.

#### New roles, tools, and evidence in Business Measurement and Assurance due to Big Data

The difficulties of auditor data procurement have been extensively discussed in the literature (Vasarhelyi et al, 2012). Big Data adds a new dimension to this problem as the sources are larger, their extraction more complex, the costs of this access substantive, and most of all, the data more revealing. Furthermore, new methodologies of auditing, such as continuity equations, allow for substantive linkages between variables and processes but require the auditor to request data that the company may not normally retain.

Big Data substantively expands the scope of potential analytical usage and data to be used in the audit process. It is not only restricted to the usage of new tools or data sources but also expands the potential usefulness of existing tools that can integrate them into new methodologies. The large stores of data create and greatly expand the potential of Exploratory Data Analysis (Tukey, 1977; Liu, 2013) in an analogous approach to what is now called data mining (Hand, 2001). A conceptual confusion arises from the often advocated a priori theory construction to be followed by capture of data and then Confirmatory Data Analysis (CDA). The advent of Big Data allows for a pragmatic exploration of data to develop testable assertions without the fear of over-fitting. By and large narrowly focused CDA tests are a product of the paucity of data available and the difficulty of calculations prior to modern computer technology. New audit analytic techniques and the creation of new audit evidence are of major interest.

It is important for accountants and accounting researchers to understand the issues around establishing Big Data repositories, populating the repositories, and querying and analyzing those repositories using modern tools such as NoSQL[[7]](#footnote-8), cutting edge machine learning algorithms, and traditional statistics. Repositories with flexible schema, distributed across many nodes are necessary to handle the volume and complexity of the data. Facebook-developed Cassandra[[8]](#footnote-9), and Apache’s HBase[[9]](#footnote-10) are two well-known non-relational databases that may be of help. MapReduce[[10]](#footnote-11) as an approach for managing the computational problems of Big Data may be desirable. Hadoop[[11]](#footnote-12), the most popular implementation of MapReduce can serve as the core technology and Amazon’s cloud services[[12]](#footnote-13) could host the Hadoop implementation.

##### Emerging audit analytics

Kogan et al (2011) have proposed the usage of continuity equations to link processes, to model lagged information processes, and to perform automatic error correction. With Big Data many unorthodox linkages may be attempted, for example 1) calls recorded in a telephone switch and collection, 2) calls recorded and customer support, and 3) client complaints in blogs with customer care.

Thiprungsri and Vasarhelyi (2011) have used cluster analysis for anomaly detection in accounting data. Multidimensional clustering can serve on many aspects of the assurance and be used as an Exploratory Data Analysis (Tukey, 1977; Liu, 2013) tool leading to the development of testable assertions and hypotheses (Liu, 2013).

Jans et al. (2010) focused on applying process mining on the audit process. This entails extracting process logs of a company’s ERP and examining the path followed by a transaction being processed. This approach is purely technologically facilitated and allows to examine not the content of the transaction but how it was executed. Several fields are using this approach and many tools are being developed that can be used in assurance processes.

##### New forms of audit evidence

New forms of audit evidence are progressively emerging to complement and replace old approaches and are covering a more recent set of risks. In addition to the evidence generated by the three forms of analytics described above we may obtain evidence, such as 1) Alarms and alerts (Vasarhelyi & Halper, 1991), 2) Text mining, 3) E-discovery, 4) Massive data and exceptional exceptions, etc. Furthermore the traditional evidential data used was mainly from internal (endogenous) sources, usually relying on confirmations for external system validation. Big Data will place at the hands of the accountant/auditor enormous amounts of external (endogenous or exogenous) data that can serve in model building or on the creation of competitive baselines. Businesses can also provide analytics about their performance without providing direct data (transactions, customers, suppliers) using KPIs, KRIs, or other summary information.

### Conclusions

The advent of massive data stores and ubiquitous access is a paradigmatic change in the operations of organizations. This change is already progressing into financial processes but has not yet been substantively impounded into accounting and auditing. This note describes Big Data and its features as it is affecting organizations, and prepares a framework of potential research topics to be examined when Big Data is reflected/integrated into accounting, auditing and standards. The key issues raised by Vasarhelyi (2012a) and discussed in the introduction of this note were discussed vis a vis Big Data. Some of the inferences drawn, that have deep implications in accounting research are:

1. Measurement and representation methods

* The accounting model must evolve/be changed to focus on data content, atomicity, data linkages, etc.
* Accounting standards will have to deal with the content of large databases and allowable sets of extractions, not with extant rules of account disclosure.
* Process Mining can add a new dimension to process management and assurance by focusing on transaction paths not the content of information.
* Disclosure rules, in the measurement domain, will have to focus on basic data to be provided, in particular to its content, timing, and level of aggregation.
* Rules of disclosure will have to deal with a much finer level of disclosure of the entity being measured (business, business unit, sub-division, product, etc.).

1. Formalization

* Database field controls will further limit the need for verification of the value of transactions.
* Continuity equations will provide dimensional checks of the value of accounts.
* Meta data and “meta-meta” data is allowing for higher level of formalization (and automation) of data colection, reporting, and decision making.

1. Semantic understanding

* Big textual data is available to accounting researchers now
* Text understanding and vague text understanding can provide the necessary links from textual elements to the more traditional ERP data.
* Eventually the vocalic and video data would also be progressively linked to the more traditional domains
* The AIS, Accounting, and Finance research communities have already made process in how to process and impound it into research.

1. Assurance procedures

* Automatic confirmation will limit the need for verification of population and data integrity.
* Auditors should seek to verify transactions not with just an invoice and receipt, but multi-modal evidence that a transaction took place. Photo, video, and GPS location and other metadata could accompany transaction data
* Auditors may have to be able to acquire extensions of the current corporate data.
* New forms of audit evidence are to complement and replace old approaches and are covering a more recent set of risks

1. Audit economics, social welfare and other added issues

* Public good would be served if large research-oriented public financial related databases could be made available to the accounting research community.
* Accounting education will have to evolve educating faculty, professionals, and students in the issues of Big Data and data analytics
* Public good would be served if large research-oriented public financial related databases could be made available to the accounting research community.

## References

[Aizawa](http://www.sciencedirect.com/science/article/pii/S0306457302000213), A.. An information-theoretic perspective of tf-idf measures. [*Information Processing & Management*](http://www.sciencedirect.com/science/journal/03064573), Jan 2003, p45-65.

Bovee, Matthew, Kogan, A., Nelson, K., Srivastava, R. P., and Vasarhelyi, M..[Financial Reporting and Auditing Agent with Net Knowledge (FRAANK) and Extensible Business Reporting Language (XBRL).](http://raw.rutgers.edu/MiklosVasarhelyi/Resume%20Articles/MAJOR%20REFEREED%20ARTICLES/M36.%20fin%20reporting%20and%20auditing%20agent.pdf)  *Journal of Information Systems 19.1.,* 2005: 19-41.

Brynjolfsson, E., & McAfee, A. (2011). *Race against the machine: How the digital revolution is accelerating innovation, driving productivity, and irreversibly transforming employment and the economy* (pp. 1-98). Lexington, MA: Digital Frontier Press.

Cong, Y. and Romero, J.. On Information System Complexity and Vulnerability, *Journal of Information Systems*, Fall 2013.

CEO Advisory: “Big Data” Equals Big Opportunity, Gartner, March 2011

Dickinson, E.. The First WikiLeaks Revolution?. *Foreign Policy,* January 2011.

Dilla, W., Harrison, A., Mennecke, B., and Janvrin D.. The Assets are Virtual but the Behavior is Real: An Analysis of Fraud in Virtual Worlds and its Implications for the Real World”?, *Journal of Information Systems*, Fall 2013.

Economist, In the secret state, August 3, 2013, p.23

Franks, Bill. Taming The Big Data Tidal Wave: Finding Opportunities in Huge Data Streams with Advanced Analytics. *Wiley and SAS Business Series*, March 2012, p. 28. John Wiley and Sons. Kindle Edition.

Gal, G.. Query Issues in continuous Reporting Systems, *Journal of Emerging Technologies in Accounting*, 2008.

Gilder,G.. The Information Factories. *Wired*, October 2006.

Geerts, G. L., & Mccarthy, W. E.. An ontological analysis of the economic primitives of the extended-REA enterprise information architecture. *International Journal of Accounting Information Systems*, 2002, 3, 1 - 16.

Hand, D. J., Mannila, H., & Smyth, P.. Principles of data mining (adaptive computation and machine learning). 2001.

Issa, H.A. Exceptional Exceptions, PhD Dissertation draft, Rutgers Business School, 2013.

Jones, A., SEC to roll out Robocop against fraud, *Financial Times*, February 2013.

Janvrin, D., Pinsker, R., Mascha, M.. XBRL-enabled, Excel or PDF? Factors Influencing Exclusive User Choice of Reporting Technology for Financial Analysis. *Journal of Information Systems*, Fall 2013.

Jans, M., Alles, M., and Vasarhelyi, M.A.. Process mining of event logs in auditing: opportunities and challenges. Working paper. Hasselt University. Belgium. 2010.

Kogan, A., Alles, M.G., Vasarhelyi, M.A. and Wu, J .Analytical Procedures for Continuous Data Level Auditing: Continuity Equations. Working paper, Rutgers Accounting Research Center, October 2011.

Krahel, J.P. Formalization of Accounting Standards, Dissertation Proposal, Rutgers Business School, 2011.

Kuenkaikaew, S., Predictive Audit, PhD Dissertation draft, Rutgers Business School, 2013.

Lee, T.B.. Here’s everything we know about PRISM to date. *The Washington Post*, June 2013.

Liu, Q. The Application of exploratory Data Analysis in Auditing, Dissertation Proposal, Rutgers Business School, Continuous Audit and Reporting Laboratory, 2013.

[Landauer](http://www.tandfonline.com/action/doSearch?action=runSearch&type=advanced&searchType=journal&result=true&prevSearch=%2Bauthorsfield%3A(Landauer%2C+Thomas+K)), K. Thomas, [Peter W. Foltz](http://www.tandfonline.com/action/doSearch?action=runSearch&type=advanced&searchType=journal&result=true&prevSearch=%2Bauthorsfield%3A(Foltz%2C+Peter+W.)) & [Laham](http://www.tandfonline.com/action/doSearch?action=runSearch&type=advanced&searchType=journal&result=true&prevSearch=%2Bauthorsfield%3A(Laham%2C+Darrell)),D.. An introduction to latent semantic analysis. *Discourse Processes*, 1998, [Volume 25](http://www.tandfonline.com/loi/hdsp20?open=25#vol_25), [Issue 2-3](http://www.tandfonline.com/toc/hdsp20/25/2-3).

Liu, Q. Exploratory Data Analysis in Accounting, PhD Dissertation Proposal, Rutgers Business School, CarLab, August 2013.

McAfee, A., & Brynjolfsson, E.. Big data: the management revolution. *Harvard business review*, October 2012, 60–66.

Mock, T.J., Srivastava, R., and Rao, S.. Planning and Evaluation of Assurance Services for Sustainability Reporting: An Evidential Reasoning Approach. *Journal of Information Systems*, Fall 2013.

Pickard, M., Burns, M., Moffitt, K.. A theoretical justification for using embodied conversational agents to augment accounting-related interviews, *Journal of Information Systems*, Fall 2013.

Rifkin, J.. The Age of Access: The New Culture of Hypercapitalism, Where All of Life Is a Paid-For Experience. *Tarcher*, 2001.

Romero, S., Gal, G., Mock, T.J., and Vasarhelyi, M.A., A Measurement Theory Perspective on Business Measurement, *Journal of Emerging Technologies in Accounting*, forthcoming 2013.

Schipper, K.. Principles-based accounting standards. *Accounting Horizons 17*, 2003, (1) (03): 61-72.

Shannon C.E. and Weaver, W.. The Mathematical Theory of Information. University of Illinois Press, Urbana, Illnois, 1949.

Steinbart, P., Raschke, R., Gal, G., and Dilla, W.. Information Security Professionals' Perceptions about the Relationship between the Information Security and Internal Audit Functions, *Journal of Information Systems*, Fall 2013.

Sutton, S., Elbashir, M., Collier, P., Davern, M., Leech, S.. Enhancing the Business Value of Business Intelligence: The Role of Shared Knowledge and Assimilation. *Journal of Information Systems*, Fall 2013.

Titera, W.R.. Updating Audit Standard – Enabling Audit data Analysis, *Journal of Informaton Systems*, Spring 2013.

Thiprungsri, S., and Vasarhelyi, M.. Cluster Analysis for Anomaly Detection in Accounting Data: An Audit Approach, *International Journal of Digital Accounting Research*, July 2011.

Tukey, J. W.. Exploratory Data Analysis . *Reading, MA: Addison-Wesley*. 1977.

Van der Heijden, H.,  Evaluating Dual Performance Measures on Information Dashboards: Effects of Anchoring and Presentation Format, *Journal of Information Systems*, Fall 2013.

Vasarhelyi, M., and Krahel, J.P.. Digital Standard Setting: The Inevitable Paradigm.  *International Journal of Economics and Accounting*. 2011.

Vasarhelyi, M. A., Formalization of standards, Automation, Robots, & IT governance, *Journal of Information Systems*, Spring 2013.

Vasarhelyi, M. A., AIS in a more rapidly evolving era, *Journal of Information Systems*, Spring 2012a.

Vasarhelyi, M. A. Financial Accounting Standards do not Matter: It’s just a layer, *Journal of Information Systems*, Fall 2012b.

Vasarhelyi, M., Romero, S., Kuenkaikaew, S., & Littley, J.. Adopting Continuous Audit/Continuous Monitoring in Internal Audit, *ISACA Journal*, Volume 3, 2012.

Vasarhelyi, M., & Alles, M.. The Galileo Disclosure Model (GDM), 2006.

Vasarhelyi, M. A., Nelson, K., Kogan, A., and Srivastava. R.. Inquiring Information Systems in the Boundary – less World: The FRAANK Example. Proceedings of the 1999 Americas Conference on Information Systems (AMCIS’99), Milwaukee: Aug. 1999.

Vasarhelyi, M.A.. Confirmatory Extranets: a methodology of automatic confirmations, Rutgers Accounting Research Center, grant proposal, 2003.

Vasarhelyi M.A., Alles M.G., Williams K.T.. Continuous Assurance for the Now Economy. A Thought Leadership Paper for the Institute of Chartered Accountants in Australia. 2010.

Vasarhelyi, M.A. and F. B. Halper.. The continuous audit of online systems. *Auditing: A Journal of Practice and Theory*. 1991. 10 (1): 110-125.

Weinman, J.. Cloudonomics: The Business Value of Cloud Computing . John Wiley and Sons. Kindle Edition. July 2012.

Zhang, L., Pawlicki, A.R., McQuilken, D., and Titera, W.R., The AICPA Assurance Services Executive Committee Emerging Assurance Technologies Task Force: The Audit Data Standards (ADS) Initiative, *Journal of Information Systems*, Spring 2012, pp. 199-205.

1. The authors are appreciative of the comments from Prof. M. Alles, A. Kogan Kyunghee Yoon, Roman Chynchyla, and the assistance of and Qiao Li. [↑](#footnote-ref-2)
2. Or, in other words, whether the numbers in the accounting system properly represent real life. [↑](#footnote-ref-3)
3. http://www.xbrl.org [↑](#footnote-ref-4)
4. http://www.sec.gov/edgar.shtml [↑](#footnote-ref-5)
5. http://en.wikipedia.org/wiki/PRISM\_%28surveillance\_program%29 [↑](#footnote-ref-6)
6. Data used for accounting objectives may also serve for security, to drive marketing, or to manage operations. [↑](#footnote-ref-7)
7. http://nosql-database.org/ [↑](#footnote-ref-8)
8. Cassandra.apache.org [↑](#footnote-ref-9)
9. Hbase.apache.org [↑](#footnote-ref-10)
10. http://research.google.com/archive/mapreduce.html [↑](#footnote-ref-11)
11. Hadoop.apache.org [↑](#footnote-ref-12)
12. Aws.amazon.com [↑](#footnote-ref-13)